

SALESPERSON'S DAILY PLANNER

SALESPERSON _____

DATE _____

CLIENT'S NAME	BUSINESS PHONE HOME PHONE	MODEL REQUEST	1ST UP	BB UP	DEMO	W/S	PRICE	OFFER	SOLD	FOLLOW UP	APPT
	H: B:									Date	
Comments										Time	
	H: B:									Date	
Comments										Time	
	H: B:									Date	
Comments										Time	
	H: B:									Date	
Comments										Time	
	H: B:									Date	
Comments										Time	
	H: B:									Date	
Comments										Time	

TODAY'S APPTS

PROSPECTECTS TO CONTACT TODAY

NAME	CAR DESIRED	DATE LAST IN	TIME	NAME	PHONE	COMMENTS

TODAY'S DELIVERIES

NAME	CAR DESIRED	TIME			

OWNER FOLLOW-UP

REFERRALS & BIRDDOGS

NAME	CAR BOUGHT	PHONE	NAME	PHONE	COMMENTS

SPECIAL COMMENTS: _____
