



Date: _____

Time: _____

CUSTOMER FOLLOW-UP

Within 48 Hours!

Client: _____

Phone Numbers: _____

(WHO IS DRIVING THE VEHICLE, AND WHO WILL ANSWER THE QUESTIONS) - ANSWERING MACHINES DO NOT COUNT!!

“I just wanted to make this official follow-up call to congratulate you again for purchasing the (model) and to see if you had any questions about the operation of the vehicle.”

“Have you had anyone comment about your car, or might someone in your family be looking to add or replace a vehicle soon?”

“Let me know if I can be of service in the future.”

“Thanks again.”

CONSULTANT: _____

MANAGER: _____